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One-on-One Meetings – They Aren’t About You! *December At C-Level*

Stick a fork in 2023, it’s done. In the can.

As we wrap up this year, and enter the holiday season, it’s important that we say “thank you” to our clients, colleagues, and friends.

For asking us to join your team, for being available as a professional resource, or even for the occasional shoulder to cry on. If for nothing else, for giving us the audience eyes and ears to read and comment on our monthly-ish ramblings in this newsletter.

something, simply ask.

If you're wondering how specifically we can help, take a look here:

On to this month's **At C-Level:**

Kevin

Operational Excellence in Leadership

When executives don't play well as a team, the privilege of leadership can feel more like a burden. Having nowhere to go for support can result in:

- BLIND SPOTS
- MISUNDERSTANDING
- TRUSTFALL DECISION MAKING
- ORGANIZATIONAL RESISTANCE

These build walls between executives and create a harmful ripple effect on your organization.

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Let's don't have you get the blame for this. *Kevin Berchelmann*



1:1 Meetings aren't for YOU

You know that, right?

D. Kevin Berchelmann

Look, nobody is saying you guys don't talk to each other. Really.

I mean, think about it... with some of your direct reports, you speak multiple times each day. Hell, some of them all day. Like it or not. And no, that wasn't a

And anyway, that's not the point.

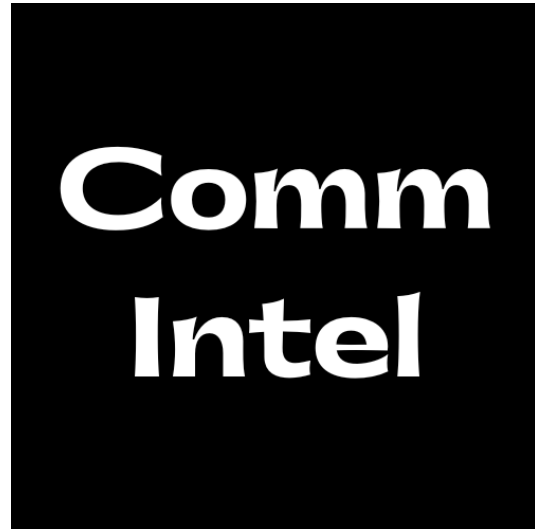
The point is, we sometimes speak so much and so frequently that we never seem to get around to the conversations we should be having with those we lead.

[READ MORE](#)

IN THE NEWS



Succession Commentary Provided
by D. Kevin Berchelmann.



CI-Magazine Interview with D. Kevin
Berchelmann

ASK ME ANYTHING

Ask me anything. You know, the ubiquitous twitter-inspired "AMA."

No, seriously, ask me anything. Actually, it's ask US anything, since there are actually two Kevins here, but there's no AUA initialism, so we're stuck in the singular.

We get questions all the time. *All the time*. So, we thought we would start sharing some of the answers here, as a way of learning for us all.

an added bennie for asking it, we'll also send you a video response that goes a bit deeper into the issue. Gratis. Our gift for your efforts.



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