TRIANGLE
PERFORMANCE, LLC

– HELPING LEADERS LEAD & ORGANIZATIONS SUCCEED –

EXECUTIVE IMPROVEMENT

- **Think executive consulting**
- **This is not "find yourself" fluff with unicorns and butterflies**
- **Specific feedback on behaviors, performance and decision-making**

Client Example: Our clients have included CEOs, other CXOs and multiple directors for manufacturing, services, energy and healthcare. Relationships, executive presence and decision-making are the most common coaching requests. Over 70% of our clients sign up for additional support after initial term. Group coaching is also available.

"Getting the best from your leadership team."

LEADERSHIP DEVELOPMENT

- **Highly-interactive facilitated team sessions**
- **Reinforcement mechanisms for retention**
- **Succession planning**

Client Example: We're growing staff and senior leadership for an international contact center and providing process consulting for full-cycle talent management. Employee turnover is down 36%, and more importantly, profitability is up (almost 30%). Similar engagements have been successful across multiple sectors (financial, energy, healthcare, agriculture and non-profit).

"Effective leadership is not about being liked; leadership is defined by results, not attributes."

ORGANIZATIONAL EFFECTIVENESS

- **Culture shifts start with leaders**
- **Yesterday's thinking may not be today's answer**
- **Organizational structure and congruent processes allow success**

Client Example: We recently completed a large organization redesign project for an upstream energy client. The objective was a structure and team that could withstand the volatility of the oil markets and the forever-cyclical nature of the industry. They continue to excel with little disruption and no fixed layoffs (a "win" for their industry).

"Engagement & Accountability: To preserve culture we must continue to create it."

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